

TOMMY SAUNDERS

Founder & AI Product Builder | Full-Stack PM + Builder | Agentic AI, MCP & RAG

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PROFESSIONAL SUMMARY

Founder who ships real products — and has the scars to prove it. Most recently I designed, built, and operate **IntelligentOperations.ai** solo: an enterprise-grade AI operating system with a custom **MCP server**, 200+ prompt libraries and 2,500+ engineered prompts, agentic multi-step workflows, and RAG pipelines on a self-hosted Postgres backbone. A full-stack operator with product taste and commercial instinct — I prototype end to end, measure objectively, and kill what doesn't work. Before AI, I invented a physical product and raised **\$2.5M** to take it to market, and launched an e-commerce business to **\$2.6M**. I move fast, expect most experiments to fail, and own outcomes.

CORE COMPETENCIES

Shipping AI Products 0→1 • Agentic AI & Multi-Agent Orchestration • Model Context Protocol (MCP) Servers • CLI & Workflow Automation • RAG Pipelines • Evals & Observability • Prompt Engineering & Guardrails • Full-Stack Prototyping (Next.js / Postgres) • Product Management & Prioritization • Rapid Iteration / Experimentation • Founder Operating (concept → market) • AI-Assisted Development (Claude Code, Cursor, Replit)

PROFESSIONAL EXPERIENCE

IntelligentOperations.ai — *Founder & AI Product Builder (sole developer + operator)* Apr 2025 – Present

- Designed, coded, and operate an enterprise-grade AI product end to end — a marketplace where **every product is also an MCP tool** — on a custom self-hosted Postgres (row-level security) and a custom MCP server. Next.js 16 / React 19 / TypeScript.
- Built end-to-end agentic architectures — planning loops, memory, tool integration, and agent-coordination — that execute complex, multi-step workflows autonomously from a single input.
- Engineered a prompt infrastructure of 200+ libraries and 2,500+ engineered prompts with structured output, guardrails, and human-in-the-loop review; reduced implementation time **85%**.
- Shipped fast and measured impact objectively — instrumented workflows, kept what moved the metric (+40% operational efficiency), and killed what didn't.

Active Logic — *AI Solutions Architect* Jul 2024 – Apr 2025

- Architected end-to-end AI solutions with scalable data pipelines and RAG (vector databases, embeddings, retrieval optimization); shipped LLM chatbot prototypes as working proofs of concept.
- Standardized a Model Context Protocol (MCP) to unify inputs, boundaries, and outputs for consistent behavior and cross-system interoperability.

FEWDM — *Founder / Inventor* Nov 2010 – Dec 2017

- Invented and shipped a real product — the “Rock 360” — securing **\$2.5M** in funding and taking it from concept to national distribution; finalist on Spike TV's “Sweat Inc.”
- Generated **\$1.5M** in gross revenue during a peak 90-day period and 16,000 unit sales through fast, multi-channel go-to-market iteration.

Branson Internet Ventures, LLC — *Senior Product Manager (E-commerce)* Jan 2021 – Jul 2023

- Led a cross-functional team through end-to-end design, build, and launch of a production e-commerce product processing **7,100+** first-year transactions and driving **\$2.6M** in new revenue.

Crux KC — *Sr. Strategist (AI Workflow Automation)* Dec 2023 – May 2024

- Built an AI-powered ad-copy workflow with prompt engineering to generate hundreds of variants at scale, using output evaluation to lift Google Ads Quality Scores from 3–5 to 7–9.

TECHNICAL SKILLS

AI / Agents: Agentic AI, multi-agent orchestration, MCP servers, CLI & workflow automation, RAG, vector databases & embeddings, prompt engineering, structured output, evals & observability, guardrails / HITL.

Build: Next.js, React, TypeScript, Postgres (RLS), REST APIs; Python (adaptable); AI-assisted development (Claude Code, Cursor, Replit).

Product: 0→1 shipping, prototyping, prioritization, experiment design, objective impact measurement.

EDUCATION

University of Missouri—Columbia — Bachelor's Degree, General Studies (2004–2008); NCAA Division I Football (Mizzou Tigers).